



\*\*\*\*\*

\*\*\*\*\*

Noisy-le-Sec (93130)

\*\*\*\*\* - \*\*\*\*\*

\*\*\*\*\*.\*\*\*\*\*@\*\*\*\*\*.\*\*\*

---

## Sales Development Representative, Senior

---

### EXPERIENCES PROFESSIONNELLES

---

déc. 2022 / mars 2023

#### Client Service Representative Address

VinGroup Automotive ,Levallois-Perret 93130, Noisy-le-Sec  
*organizational skills through working on group Phone projects. 0656829223*  
*Gained strong leadership skills by managing E-mail projects from start to finish. ayari.workmail@gmail.co*  
*Proven ability to learn quickly and adapt to m new situations. LinkedIn*  
*Completed paperwork, recognizing http://linkedin.com discrepancies and promptly addressing for /in/mohamed-ayari-work resolution.*  
*Organized and detail-oriented with a strong WWW work ethic. https://bold.pro*

déc. 2022 /

#### Custom order

Ayari Services,The Hague  
*Demonstrated products to help customers management*  
  
*make purchasing decisions on perfumes and fragrances. Complaint resolution*  
  
*Utilized well-honed interpersonal and people Receiving support skills to approach customers, engaging in conversation to promote products. Multi-line phone talent*  
  
*Applied extensive knowledge and training on perfume and scent products to educate Sales expertise prospects and customers. CRM*  
*Collaborated closely with clients to better understand entire project scope. Billing coordination*  
*Delivered outstanding service to customers to maintain and extend relationships for future Cataloging*  
  
*business opportunities. Network development*  
*Supported clients with business analysis, documentation, and data modeling.*

*Delivered outstanding service to clients to Account servicing maintain and extend relationship for future business opportunities. Lead prospecting*

*Prepared presentations to explain revisions, Systems and software enhancements and process improvements of programs organization's systems and programs.*  
*Onboarded and managed new client Records management accounts to boost retention rates.*  
*Problem solving strength*

déc. 2022 /

Provincie Zuid-Holland ,The Hague  
*Learned and maintained in-depth Skills understanding of product and service*

information to offer knowledgeable and Microsoft Office educated responses to diverse customer questions. Teamwork  
Achieved high satisfaction rating through proactive one-call resolutions of customer Adaptability

issues. Empathy  
Placed outbound customer service or customer satisfaction calls to follow up on issues. Time Management  
Used critical thinking to break down problems, evaluate solutions and make decisions. Service Knowledge

Proven ability to learn quickly and adapt to Patience new situations.  
Helped large volume of customers every day Problem Solving

with positive attitude and focus on customer Interpersonal Skills satisfaction.

**janv. 2014 /**

**Sales Development Representative Stress Management**

Cignific BV, The Hague

Worked alongside other cleaners to complete Communication jobs in corporate office buildings.

Organized and used industrial cleaning Hospitality products following strict safety procedures.

Emptied trashcans and transported waste to Networking

collection areas. Customer needs  
Delivered quality customer service to address recognition urgent needs and cleaning requests.  
Ordered and stocked cleaning supplies based First Call resolution on current workload and upcoming jobs.  
Confirmed all cleaning tools and equipment Inbound Customer were stored properly after use. Service

Replaced light bulbs and other electrical Documentation and fixtures as needed. reporting  
Provided assistance to other staff members with cleaning of difficult areas. Customer Relationship

**janv. 2008 /**

**Sales Development Representative Stress Management**

**janv. 2003 / févr. 2005**

**Customer Sales Advisor**

Client Service Vroom & Dreesman, Den Haag

Responding to any questions from customers Revenue Generation before boarding

Manage cancellation requests, Review open Expense reporting

orders report and communicate with sales Customer Relations administration team to invoice opportunities  
Intervene in support of Business Development Product promotions Managers in their activities Manage requests for

**DIPLOMES ET FORMATIONS**

---

**sept. 2003 / juin 2007**

**Communications; Professional development completed in Communication**

Mondriaan College - La Haye; Elected Captain of Mondriaan

**/ sept. 1999**

**Bac +2 (BTS, DUT, DEUG): Business - BAC+2**

**sept. 1995 / juil. 1999**

**High School Degree : Business; Management; Professional development completed in business management Elected Captain of Veurs! Professional developmen - BAC+3**

Veurs College - La Haye

## COMPETENCES

---

Network development, Microsoft Office

## COMPETENCES LINGUISTIQUES

---

Anglais

Tchèque